2005 Open Enrollment: Plan Transfers

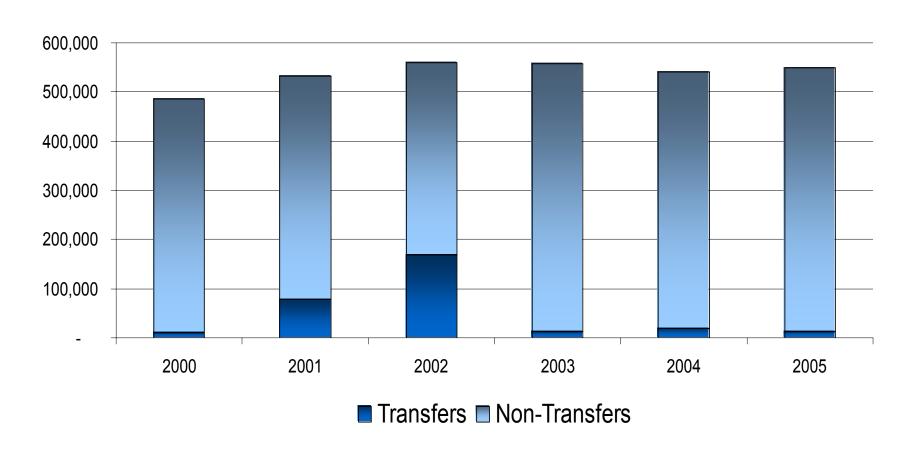
Health Benefits Committee February 15, 2006

Today's Presentation

- Transfer Rate History
- Plan Transfers
- Premium Price Impact
- Summary

Transfer Rate History

Subscriber Transfers



Plan Transfers: Totals

2005 Open Enrollment Period Transfers

_	Subscribers		Total Covered Lives		
	Total	Transfers	Total	Transfers	
Basic	439,841	10,791	1,046,153	26,703	
Medicare	109,579	990	147,977	1,397	
Total	549,420	11,781	1,194,130	28,100	

*TCLs = Total Covered Lives

Plan Transfers: Subscribers

Open Enrollment 2005 Subscriber Transfers

From Plan To →	Blue Shield	САНР	CCP- OA	Kaiser	PERS Choice	PERS Care	POR- AC	WHA	Total Out
Blue Shield		18	1,427	1,639	1,365	356	121	590	5,516
САНР	6		0	16	20	1	1	3	47
ССРОА	63	0		66	140	10	0	16	295
Kaiser	905	13	105		402	161	26	112	1,724
PERS Choice	1,433	5	209	583		496	272	105	3,103
PERSCare	163	1	8	110	565		24	7	878
PORAC	26	0	1	16	8	7		0	58
WHA	68	0	1	63	22	6	0		160
Total In	2,664	37	1,751	2,493	2,522	1,037	444	833	11,781

Plan Transfers: Net Change, Subscribers Subscriber Transfers

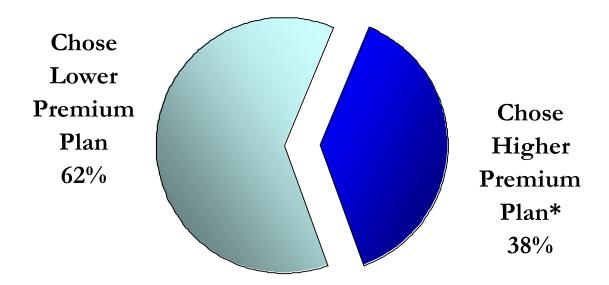
Health Plan	ln	Out	Net Change
CalPERS Blue Shield	2,664	5,516	(2,852)
CCPOA Blue Shield	1,751	295	1,456
Blue Shield Total*	4,415	5,811	(1,396)
CAHP	37	47	(10)
Kaiser	2,493	1,724	769
PERS Choice	2,522	3,103	(581)
PERSCare	1,037	878	159
PORAC	444	58	386
WHA	833	160	673

^{*} Includes CalPERS Blue Shield and CCPOA Blue Shield. Source: CalPERS Enrollment Data, 12/14/05, 1/1/06.

Plan Transfers

Subscribers Transferring to Lower and **Higher Premium Plans**

(11,781 Subscribers)

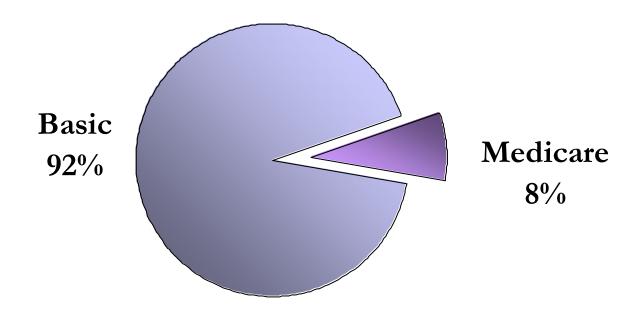


^{*}Due to CalPERS 2006 premium structure, some higher premium plans cost only a few dollars more.

Plan Transfers: Medicare and Basic

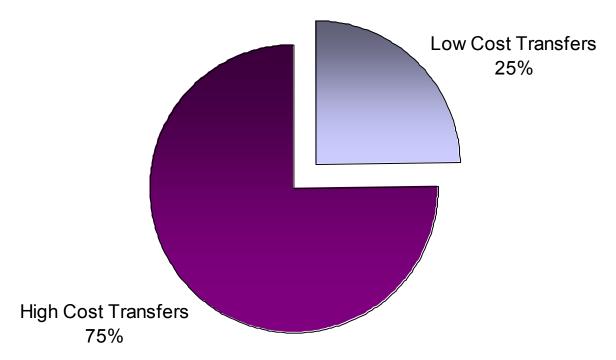
Basic and Medicare Subscribers Who Transferred Plans

(11,781 Subscribers)



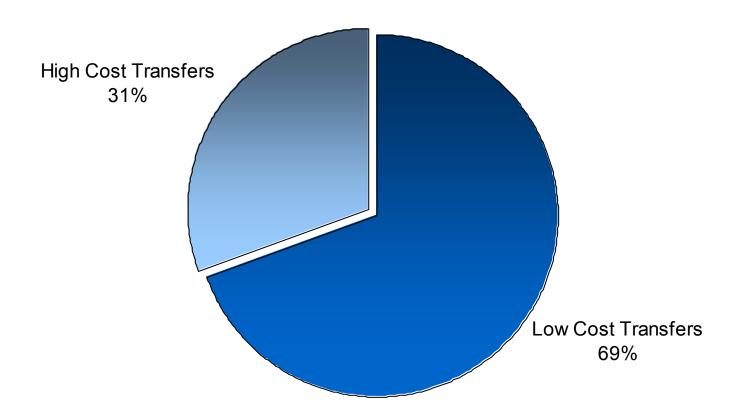
Premium Price Impact: Medicare





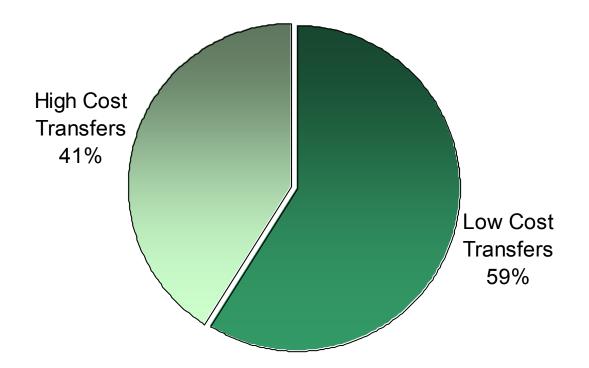
Premium Price Impact: State

2005 State Basic Transfers (6,638 Subscribers)



Premium Price Impact: Contracting Agencies

2005 Contracting Agency Transfers (4,153 Subscribers)



Summary

- Overall 2005 subscriber transfer rate: 2.1%
- Transferring Medicare subscribers chose higher priced plans
- Transferring Basic plan subscribers chose lower priced plans